

MG Business Solutions LP

Woman-Owned Small Business | OCONUS Workforce & Federal Compliance | Central Texas

WOSB CERTIFIED

SBA CERTIFIED • SAM ACTIVE

UEI

PBMYXHH6PQP5

CAGE

8QQY3

PRIMARY NAICS

541614

SET-ASIDE

WOSB • FAR 52.219-9

CYBER POSTURE

CMMC L1 • L2 Ready

WHY MG • FOR KBR GOVERNMENT SOLUTIONS

A WOSB with two live federal proof points: an *OCONUS foreign-national workforce engagement* under a major U.S. prime (Ukraine theater, EOR-managed), and a *cabinet-agency prime contract* with the U.S. Department of State. Direct fit for LOGCAP-style theaters, EUCOM/NORTHCOM scope, and FAR 52.219-9 subcontracting plan performance.

I. EXECUTIVE SUMMARY

MG Business Solutions LP is a Woman-Owned Small Business delivering **OCONUS workforce management, federal financial and compliance operations, and logistics execution** to U.S. Government agencies and prime contractors. MG currently executes an **active Ukraine-theater OCONUS program** under a major U.S. prime — deploying foreign-national supervisory and training personnel through a compliant Employer-of-Record (EOR) framework while retaining full CONUS program accountability. Our back office is run by a **forensic-accounting-credentialed financial executive** with 30+ years across Fortune 500 industry (Dell), federally connected operations (Fort Hood Family Housing), and DCAA-compliant federal contracting. We pair **contingency-environment execution** with **cabinet-agency back-office discipline** — and offer the responsiveness of a small business with the compliance rigor of a prime.

II. CORE CAPABILITIES

- ◆ **OCONUS Technical Services & Workforce**
Sourcing, vetting, and EOR-based engagement of foreign-national supervisor and instructor personnel for austere environments, including radar system repair supervision and training.
- ◆ **DCAA Financial Operations & Compliance**
DCAA-compliant accounting system implementation (Costpoint/Deltek), FAR/DFAR compliance, indirect rate calculation, REA preparation, audit support and response.
- ◆ **Fleet Maintenance & Pre-Deployment**
Multi-bay operations for commercial and government fleets; CONUS staging and OCONUS shipment preparation to prime-directed deployment standards.
- ◆ **Logistics & Supply Chain**
Warehousing, inventory tracking, distribution planning and execution, federal property accountability, transition planning.
- ◆ **Federal Payroll, HR & Benefits**
Cabinet-agency payroll, SCA wage determinations, H&W fringe administration, federal staffing plans, EEO/labor-law compliance, statutory deductions and reporting.
- ◆ **Financial Reporting & Audit Readiness**
Annual audit reports with footnote disclosures; balance sheets, cash-flow and income statements; monthly reconciliations; multi-million-dollar budget and variance analysis.
- ◆ **Facilities Operations**
SCA-compliant federal facility services: janitorial operations, QA inspections, multi-building coordination, consumables and equipment management.
- ◆ **Travel, Card & Fraud Controls**
Concur and Cain Travel platforms; FTR-aligned audit and reconciliation; government and commercial purchase card oversight with forensic-accounting fraud detection.

III. PRINCIPAL & KEY PERSONNEL

Esther Melissa Perez, MBA

PRESIDENT & PRINCIPAL • BILINGUAL ENGLISH / SPANISH

Forensic-accounting-credentialed financial executive with **30+ years** across accounting, financial controllership, audit preparation, and federal-compliance reporting — Dell → Fort Hood Family Housing → Federal Contractor → MG Business Solutions.

CREDENTIALS MBA, Univ. of the Incarnate Word (2016) • B.S. Accounting, Post Univ. (2014) • Forensic Accounting Certification, Post Univ. (2016)

COMPLIANCE DCAA • FAR/DFAR • GAAP — implemented DCAA-compliant Costpoint/Deltek

OPERATIONS SCALE Payroll for 750+ employees in federally connected and government contracting environments • government and commercial purchase card oversight • forensic-accounting fraud detection • audit-ready financial statements • CONUS & OCONUS contracting environments

IV. PAST PERFORMANCE

Radar Technician Supervisor & Trainer Program

SUBCONTRACT TO U.S. PRIME · UKRAINE (OCONUS)

Subcontract to a major U.S. prime delivering Radar Technician Supervisor and Trainer personnel for OCONUS radar repair operations. MG won the requirement for **foreign-national-required roles**, sourced qualified Ukrainian talent, and engaged them through a local Employer-of-Record — full legal compliance and payroll continuity without standing up an in-country legal entity.

RELEVANCE TO KBR › Demonstrates MG can win and execute foreign-national-required OCONUS scopes and report to prime PM cadence in a contingency theater — directly transferable to LOGCAP-style EUCOM/NORTHCOM operations.

ACTIVE

Federal Payroll, HR & Benefits Administration

U.S. DEPARTMENT OF STATE — U.S. MISSION TO THE UNITED NATIONS · PRIME CONTRACT · CONUS

MG serves as **prime contractor** delivering federal payroll administration, HR compliance, benefits coordination, and workforce management supporting the U.S. Mission to the United Nations. Payroll cycles, statutory deductions and reporting, benefits enrollment, and HR workflows aligned to federal employment standards.

RELEVANCE TO KBR › Cabinet-agency prime experience — direct contracting officer relationship and federal-grade compliance posture that backstops MG's OCONUS workforce model and EOR coordination.

ACTIVE

Fleet Maintenance & Pre-OCONUS Deployment

VECTRUS (V2X) · CONUS / OCONUS DEPLOYMENT · COMPLETED APRIL 2025

Multi-engagement subcontract covering large-fleet maintenance and pre-OCONUS deployment preparation. Full-bay operations on heavy commercial and passenger vehicles, staged CONUS and deployed by the prime to OCONUS theater.

RELEVANCE TO KBR › Sustained delivery to a major U.S. prime against prime-directed deployment standards.

PRIOR PERFORM.

VP Finance — Federal Contractor

FEDERAL GOVERNMENT CONTRACTING · 2018–2024 · FEDERAL GOVERNMENT CONTRACTING

VP of Finance overseeing full financial operations for a **\$47M federal government contracting business**. Led **DCAA-compliant Costpoint/Deltek implementation**, FAR/DFAR compliance, indirect rate calculation, payroll, REA preparation, and financial reporting across multiple federal task orders.

RELEVANCE TO KBR › Direct execution of every back-office component a prime expects from a teaming partner — under DCAA scrutiny.

PRIOR PERFORM.

V. DIFFERENTIATORS

01 Live OCONUS Execution

Active foreign-national-required scope under a major U.S. prime — audit-ready, not proposal-promised. Proven EOR model in contingency theater.

03 Forensic-Accounting Credential

Principal holds a Forensic Accounting Certification — uncommon depth applicable to fraud detection, audit response, and reconciliation rigor.

05 WOSB Subcontract Value

FAR 52.219-9 set-aside eligible. Direct uplift to a prime's small business subcontracting plan performance.

02 DCAA System Implementation

Principal directly implemented a DCAA-compliant Costpoint/Deltek system — a rare credential among small business teaming partners.

04 Cabinet-Agency Prime

Active U.S. Department of State / U.S. Mission to the UN payroll & HR engagement as **prime contractor** — direct CO relationship, federal-grade compliance a teaming prime can rely on.

06 Right-Sized & Responsive

Direct access to MG leadership; no matrixed escalation. CMMC L1 current, L2 ready as scope requires.

TEAMING & SUBCONTRACTING › Actively available for teaming on KBR federal prime contracts — OCONUS technical services, federal payroll & HR, logistics and base operations. **WOSB credit under FAR 52.219-9.**

NAICS CODES

541614 Logistics Consulting (Primary)

541219 Accounting · 541214 Payroll · 541213 Tax Prep · 541611 Admin Mgmt Consulting · 541990 Other Prof. Svcs · 561110 Office Admin · 561210 Facilities Support · 561320 Temp Help · 561720 Janitorial · 811210 Electronic & Precision Equip. Repair

Esther Melissa Perez, MBA

PRESIDENT & PRINCIPAL

mperez@mgbusinessolutionsusa.com
(512) 902-9704

Mario Garcia

VICE PRESIDENT

mgarcia@mgbusinessolutionsusa.com
(512) 902-6828

mgbusinessolutionsusa.com

ONLINE · CENTRAL TEXAS

WOSB · SBA Certified · SAM Active
CMMC Level 1 · Level 2 Ready